

Message Text

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17

ORIGIN XMB-04

INFO OCT-01 ARA-06 ISO-00 AID-05 CIAE-00 COME-00 EB-07

FRB-03 INR-07 NSAE-00 TRSE-00 OPIC-03 SP-02 CIEP-01

OMB-01 /040 R

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DRAFTED BY: XMB: DWSHEPARD

APPROVED BY: EB/OCA/REP: LAKLIEFORTH

XMB: EJO'CONNOR, VP - LATING AMERICA

XMB: WWGLICK, ACTG EXEC VP

EB/IFD/ODF: RASWART

ARA/EP: WCLARKE

----- 122940

R 261633Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY QUITO

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E.O. 11652: N/A

TAGS: EGEN

SUBJECT: EXIMBANK INVOLVEMENT IN ECUADOREAN GOVERNMENT
REFINERY PURCHASE

1. REURS MARCH 13, EXIMBANK HAS RECEIVED REQUEST FROM CEPE REGARD-
ING EXIMBANK INTEREST IN FINANCING 10,000 BARREL PER DAY REFINERY
IN NORTHEASTERN ECUADOR. WE ARE POUCHING OUR RESPONSE TO THIS
LETTER TO THE EMBASSY FOR DELIVERY TO CEPE WITH COPY FOR EMBASSY.
DETAILS REQUESTED OF CEPE WILL PERMIT US TO BETTER RELATE THE
\$8-10 MILLION REFINERY REQUEST OUTLINED IN THE CEP LETTER TO THE
\$4 MILLION REQUEST FROM HOWE-BAKER FOR A TOPPING UNIT. HOWE-BAKER
IS THE ONLY U.S. SUPPLIER THAT HAS APPROACHED US DIRECTLY ALTHOUGH
WE HAVE ALSO RECEIVED INQUIRIES FROM U.S. BANKS WHICH MAY BE REP-
RESENTING UOP/PROCON.

2. EXIMBANK REQUESTS ANY BACKGROUND INFORMATION AND COMMENTS
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EMBASSY MAY CARE TO MAKE ON QUESTIONS WE HAVE ASKED CEPE RE

PROPOSED PROCUREMENTS, PARTICULARLY ON NATURE AND SCOPE OF PROJECT.
ENCLOSING COPY OF OUR LATEST BOOKLET ; EXIMBANK, HOW IT WORKS.

KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM, GOVERNMENT PROCUREMENT, BANK LOANS, REFINERIES
Control Number: n/a
Copy: SINGLE
Draft Date: 26 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: XMB: DWSHEPARD
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Executive Order: N/A
Errors: N/A
Film Number: D750106-0792
From: STATE
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1975/newtext/t19750313/aaaaalfp.tel
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Office: ORIGIN XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Page Count: 2
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Previous Handling Restrictions: n/a
Reference: n/a
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Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 12 SEP 2003
Review Event:
Review Exemptions: n/a
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Review Markings:

Margaret P. Grafeld
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05 JUL 2006

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